

New TOEIC Reading Practice Test Three

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in the test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. The plant manager expressed ----- for the efficiency gains that we have made on the assembly line.
- A. admire
 - B. admires
 - C. admiringly
 - D. admiration
102. Not only is newspaper circulation down, but Internet based news sites are experiencing a drop in readership -----.
- A. more
 - B. either
 - C. so much
 - D. too
103. As part of your duties, you may be asked to give training seminars in our overseas offices, though that will occur -----.
- A. unlikely
 - B. infrequently
 - C. hardly
 - D. impractically
104. After running the numbers, Miss Garibaldi has ----- not to accept the settlement and, instead, to bring a civil suit against the company.
- A. choice
 - B. choose
 - C. choosing
 - D. chosen
105. During the mayor's visit to the complex, security procedures will be ----- enforced without exception.
- A. strictly
 - B. very
 - C. darkly
 - D. easily
106. Even though regime change in that country has been violent in the past, their democratic reforms have ----- in the peaceful election of a new president.
- A. resulted
 - B. continued
 - C. combined
 - D. included

107. Employee ----- has been the reason for several sensational lawsuits targeting the retailer.
- A. overlook
 - B. insult
 - C. safe
 - D. negligence
108. The files need to be moved from the basement, ----- they are currently stored, up to the new document archive on the third floor.
- A. how
 - B. why
 - C. that
 - D. where
109. The proposal seemed reasonable enough at first glance, but deeper examination revealed several ----- that might prove harmful to long-term growth.
- A. lawyers
 - B. opponents
 - C. aspects
 - D. damages
110. There were several reasons behind the decision to spin off the department into an independent corporation, but it was ----- due to the shifting focus of advertising revenues.
- A. primary
 - B. prime
 - C. primarily
 - D. the most prime
111. Shortfalls in the budget ----- to exceed two million dollars in the first year alone.
- A. projected
 - B. are projected
 - C. have projected
 - D. projection
112. While not an ----- of guilt, the backpedaling by the spokesperson seemed to indicate that all was not as it appeared to be.
- A. admission
 - B. ascension
 - C. opportunity
 - D. repetition
113. ----- from the templates included in the basic package, custom pages are also available at an extra charge.
- A. Aside
 - B. Due
 - C. Come
 - D. Unless
114. The quality of our products is so consistently high because inferior parts are never ----- for our premium quality ones.
- A. substitute
 - B. substituted
 - C. substituting
 - D. substitution

115. As far as resumes go, his qualifications are much better than -----.
- A. her
 - B. hers
 - C. herself
 - D. she is
116. The gains occurred ----- the course of the day, with the largest movement coming after BMJ Corporation announced their quarterly earnings.
- A. without
 - B. over
 - C. despite
 - D. for
117. I can't forecast the future, but, at the -----, we do not need to make any changes.
- A. time
 - B. currency
 - C. moment
 - D. instance
118. While the statistics are concrete and immutable, ----- them is subject to manipulation.
- A. interpreted by
 - B. interpret
 - C. interprets
 - D. interpretation of
119. ----- a person presents themselves at an interview can sometimes be more important than what they actually say during the interview.
- A. Although
 - B. When
 - C. How
 - D. Which
120. Regulators ----- the new measures to produce results so quickly, though they were, of course, quite pleased with the news.
- A. unexpected
 - B. had not expected
 - C. will not expect
 - D. not expect
121. No one admitted it at the time, but we all found Steve's proposals at the conference ----- naive.
- A. amuse
 - B. amused
 - C. amusing
 - D. amusingly
122. If you ----- to a credit check, you have certain legal rights which are detailed on the following pages.
- A. present
 - B. regret
 - C. aspire
 - D. consent

123. Richard Grandee mentioned several reasons why we should protect ----- from competitors' industrial espionage plans.
- A. themselves
 - B. himself
 - C. ourselves
 - D. yourself
124. The data conversion process has been slowed by fading ink and ----- writing on the documents.
- A. illegible
 - B. improbable
 - C. illegal
 - D. innocuous
125. Exposure ----- violent images at a young age is one purported cause of antisocial behavior among people as they age.
- A. to
 - B. with
 - C. from
 - D. opposite
126. If you find any of the required forms missing from your orientation packet, please contact the personnel department ----- in order to get the paperwork completed as soon as possible.
- A. recently
 - B. frequently
 - C. promptly
 - D. actually
127. For years, the cooperation between the two firms was evident but was recently ----- through a sponsorship agreement.
- A. formal
 - B. formality
 - C. formally
 - D. formalized
128. The erroneous specifications ----- through the quality control process were serious enough to delay the fourth quarter shipment.
- A. discover
 - B. discovered
 - C. discovery
 - D. discovering
129. Joan Garland announced the ----- of the terms by the management of the workers' demands.
- A. refuse
 - B. refusing
 - C. refusal
 - D. refuses
130. Although I was assured that the arrangements would be taken care of -----, when I arrived the conference room was still in disarray.
- A. advance
 - B. beforehand
 - C. least
 - D. priority

131. Our latest product offering allows ----- our existing modules into the newest available framework.
- A. that incorporates
 - B. incorporation of
 - C. incorporating
 - D. has been incorporated
132. ----- just last year, the converted factory is modern in every way.
- A. Renovation
 - B. Renovate
 - C. Renovated
 - D. Was renovating
133. They agreed that success was now unlikely since the whole plan ----- the participation of the manufacturing facility in China.
- A. depended upon
 - B. respected by
 - C. used for
 - D. divided among
134. Unless you buy a ticket with reserved seating, you had better plan ----- at least 20 minutes before departure.
- A. boarding
 - B. board
 - C. to board
 - D. have boarded
135. The improvements resulted from his determination to solve as quickly as possible ----- problems arose.
- A. whose
 - B. whatever
 - C. thereby
 - D. because
136. The earlier ----- was conducive to rapid production, but we found the quality of the products lacking.
- A. procedure
 - B. certainty
 - C. relevance
 - D. testimony
137. The merger between Yellowfish and Bernake Inc. will open up Canada for more efficient ----- of Bernake's clothing lines.
- A. distributed
 - B. distribute
 - C. distribution
 - D. will be distributing
138. I recommend that you find a way to differentiate your product from others ----- available in discount stores.
- A. commonly
 - B. variably
 - C. politically
 - D. restively

139. The minimum rental contract covers a term ----- six months from the date of signing.
- A. during
 - B. while
 - C. of
 - D. in
140. Everyone understood the resentment that Walter must have felt, but it was ----- a reason to resign his position.
- A. falsely
 - B. regrettably
 - C. ineptly
 - D. hardly

PART 6

Directions: Read the text below. A word or phrase is missing in some of the sentences. For each empty space in the text, select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-144 refer to the following memo.

Researchers at Chevlin University have announced a ----- in the field of
141. A. period
B. nuisance
C. breakthrough
D. developer

nanotechnology. Scientists working at the Gilbert Hutchins School of Technology produced a braided strand of fiber composed of carbon nanotubes which is -----

142. A. also
B. both
C. further
D. too

stronger than steel and highly conductive.

The carbon nanotubes were coaxed to braid themselves through a new chemical bathing process developed by the researchers at the school. A press release from the head of the research group, Dr. Salim Mansoor, ----- that the fiber was only 4

143. A. stress
B. stressfully
C. stressed
D. has been stressing

centimeters in length, so practical applications were still far off in the future. However, this discovery marks the first time that several nanotube strings have been coerced to braid themselves, thereby ----- the desired properties of a single strand.

144. A. multiple
B. mulitply
C. multiplied
D. multiplying

Questions 145-148 refer to the following article.

The business world lost an icon yesterday with the passing of Walter Buonanno, ----- of the Pet Rock. Lauded by many as a marketing genius, Mr. Buonanno began

145.

- A. create
- B. creation
- C. creator
- D. created

selling rocks as pets way back in the 1950s, at first as a joke, but ----- as a

146. A. more
B. soon
C. later
D. fast

multimillion dollar business. Always quotable, the irascible Mr. Buonanno once ----- the world's consumers as "too dumb to be trusted with money."

147. A. character

- B. characterized
- C. characterization
- D. characteristic

Of course, Mr. Buonanno also had his detractors, including many government officials who unsuccessfully attempted to ----- him for fraud several times in the 70s and 80s.

148. A. prosecute
B. compliment
C. disregard
D. legislate

Questions 149-152 refer to the following advertisement.

Preston Antique Gifts
(333) 777-7777

www.pagcatalog.com

Make a Present of the Past!

Preston Antique Gifts is the ----- to that age-old problem of what to give the person

149. A. gift
B. artifact
C. decision
D. solution

who has everything. Our unique antique gifts are sure to please. We feature small objects, ----- for gift-giving, from ancient Greece, Rome China, Japan, and South

150. A. real
B. owned
C. ideal
D. treasured

and Central American indigenous cultures. We have potsherds (available mounted or unmounted), complete vases, beads, and ----- small, handheld objects. We offer

151. A. other
B. either
C. included
D. too

gift-wrapping at no extra charge and ----- anywhere in the world. Call today to

152. A. delivers
B. delivery
C. deliverable
D. delivering

order a catalog or view our collection online.

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter(A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following email message.

To: Dave Garrison
From: Mabel Vallone
Subject: Your Voice Mail

Dave,
Something is up with my cell phone. I can see that you've left me a voice mail, but I can't seem to access my answering service. Could you respond to this email and let me know what you were calling about? Or, better yet, you could text me. I can still send and receive messages. Until I get this answering service thing smoothed out, it's probably best not to leave any more messages in my voicemail.

153. Why has this email been sent?
- A. To ask for cell phone service
 - B. To notify someone of a problem
 - C. To inquire about a text message
 - D. To cancel an answering service
154. What does Mabel suggest that Dave do?
- A. Leave another message.
 - B. Attach his voicemail to an e-mail message
 - C. Send a text message to her cell phone
 - D. Check his voicemail for her response

Questions 155-156 refer to the following letter.

Department of Motor Vehicles
Renewals and Amendments Department
Government Plaza
Central City

Dear APPLICANT # 765787765099098,

We were unable to process your request for automatic renewal of your driver's license for one or more of the following reason(s)

- you are 70 years of age or older
- you are deceased
- you have unpaid parking fines on a vehicle registered in your name

In order to have your license renewed, you must appear in person at a Department of Motor Vehicles office before February 29, 2007.

Also, as a friendly reminder, persons operating a motor vehicle without a valid license are subject to fines and extensive jail sentences. Have a nice day.

Yours truly,
AUTOMATED MAILER 363
CENTRAL CITY

155. What is the main purpose of the letter?

- A. To threaten legal action
- B. To provide requested information
- C. To remind someone of a court date
- D. To reject an application

156. What is the reader requested to do?

- A. Stop driving
- B. Apply for renewal at an office
- C. Pay a fine
- D. Register a vehicle

Questions 157-159 refer to the following letter.

Rexalon Pharmaceuticals

88 Chemburn Dr.

London

Dear Rachel Carson,

Welcome to the Rexalon team. Below, you will find information regarding the orientation program which all trainees must attend from 9:00 am through 6:00pm on Friday, 23 January. If you have not registered via our automated registration phone system, please do so as soon as possible.

Orientation for all laboratory trainees:

Rexalon prides itself on being one of the safest working environments in the industry. We maintain our admirable record by training new employees in every facet of accident prevention and response. You must attend the following:

9:00-10:00 Biohazards and You: how to avoid contaminating yourself and your coworkers.

10:00-11:00 Radiation Suits--Deployment and Decontamination: Basic knowledge for all of our employees.

11:00-12:00 Caution Flammable! A talk from Frederick Jorgesen, just back from an extended stay in the St Helena Hospital Burn Ward

Following lunch, all trainees will spend the afternoon in small seminar groups focused on common lab procedures. The scheduling of these sessions will be announced during the lunch hour. Once again, we welcome you to the Rexalon team. We look forward to your becoming a vital member of our staff.

Sincerely,

Thomas Lipton
Personnel development manager
Human Resources Department
Rexalon

157. What can be inferred about Rachel Carson?

- A. She has been injured.
- B. She has attended an orientation program in the past.
- C. She has not yet registered for the program.
- D. She has recently been hired.

158. When will Ms. Carson learn about laboratory procedures?

- A. From 9:00 to 10:00
- B. From 10:00 to 11:00
- C. From 11:00 to 12:00
- D. After 12:00

159. What will be the focus of the morning sessions?

- A. Preventing accidents
- B. Treating burns
- C. Proper attire for the lab
- D. Protecting the environment

Questions 160-162 refer to the following article.

Land Development Project Announced

The zoning board of Grafton announced that it has decided to grant a development license to PJ Mathers Real Estate for the development of the now defunct waterfront plaza. The application had been bitterly debated in committee with some members of the zoning board wishing to see the site return to its natural state while others adamantly favored economic development of the area.

The waterfront plaza area has been an eyesore since 1991 when the builders of a proposed multimillion-dollar hotel and shopping complex went belly up leaving the site a half-finished disaster area. A spokesman for JP Mathers said that they are prepared to turn the fortunes of the site around. "The people of Grafton were the ones harmed buy the waterfront plaza fiasco. We're planning to move in a start from scratch. We'll make the area the heart of Grafton."

Zoning board members who supported the JP Mathers application cited several reasons for their approval, including the increased tax revenue that the development would bring in, the willingness of JP Mather to hire local workers, and the success of JP Mathers's recent project, The Commons, located in nearby Breesburg. Opponents insisted that environmental protection should be considered before economic development.

160. What is the article mainly about?

- A. New jobs.
- B. A development project
- C. Real estate values
- D. Environmental protection

161. Why is the waterfront plaza described as a "disaster?"

- A. It was never completely finished.
- B. It ruined the environment.
- C. The cost of development was too high.
- D. The area is subject to flooding.

162. Which of the following was NOT cited as a reason for support of the application?

- A. JP Mathers is a member of the zoning board.
- B. Approval might improve employment conditions
- C. Similar projects have been successful in the past.
- D. The government could increase revenue.

Questions 163-165 refer to the following notice.

Notice To All Employees

Management has discovered a disturbing trend in the use of company resources. Several recent incidents involving employees borrowing projectors, computers and LCD screens for personal use have come to light. These materials are for the exclusive use of company employees engaged in company business.

Future application for use of company property must include:

- signed approval from a department manager
- detailed description of the purpose the equipment will be used for

Further, upon return of the equipment, photographic proof of use at a company-sanctioned event must be provided. Failure to comply may result in prosecution for misappropriation of company resources and termination of employment.

163. What problem does the notice address?

- A. Theft of company property
- B. Damage to company equipment
- C. Inappropriate use of company property
- D. Failure to comply with recent trends

164. Which of the following is NOT a new requirement?

- A. A department manager's signature
- B. A photograph
- C. Proper identification
- D. An explanation of the need for the equipment

165. What does the notice imply?

- A. Equipment can be borrowed for personal use under certain circumstances.
- B. Some supervisor signatures have been forged.
- C. Non-compliant employees face serious consequences.
- D. The company will no longer sanction events

Questions 166-169 refer to the following letter.

November 11
Xing Xiao Marketing
Taipei, Taiwan

Dear Sir,

I recently saw your help wanted ad on the Internet. I feel I am a very strong candidate for the position.

Although I have included my resume with this letter, I do not feel it tells my complete story. For example, while it is easy to see that my MBA from Harvard identifies me as a highly educated marketing specialist, I tend to think that it is my practical experience and background that make me such a perfect fit for your company.

You see, as a younger woman, I lived and worked in Taiwan (Kaohsiung) as an English teacher at a children's English school. This experience, while not pertaining to anything I would do on my job, has given me an excellent understanding of Taiwan and the Taiwanese people. In other words, you would not need to fear "culture shock" in hiring me for the position; I have already lived and worked within the Taiwanese culture.

Further, I also spent several years in Mainland China working as an advisor to the United Nations Economic Development Council. In this role, I came to understand a great deal about the expansion of markets in China, one of the areas your ad stressed was an important requirement.

Finally, my husband is a Taiwanese native and he wishes to relocate back to Taiwan. Thus, you can be assured that I am interested in this position as a long-term employment opportunity, not as a temporary position to enhance my international credentials.

I have not included letters of reference, but I could do so at your request. If you wish to contact me, feel free to do so at any time. I am also fluent in Mandarin, so you need not fear communication difficulties.

One final note, I will be in Taipei from December 15th through the 27th. If you wish interview me in person, this would be the ideal opportunity.

Sincerely,

Karen Quentin-Chung

166. Which of the following does Ms Quentin Chung feel is her greatest strength?

- A. Her degree
- B. Her marketing experience
- C. Her language skills
- D. Her previous time in Kaohsiung

167. Why does the letter mention Mainland China?

- A. She wishes to work there.
- B. She has previous experience there.
- C. Her husband was born there.
- D. She enjoys shopping in the markets there.

168. What is stated as evidence of her long-term commitment to the position?

- A. The length of her marriage
- B. Her international credentials
- C. Her experience with the United Nations
- D. Her husband's future plans

169. What does Ms Quentin-Chung NOT offer to do?

- A. Relocate to Taiwan
- B. Be interviewed in Taipei
- C. Study Mandarin
- D. Provide reference letters

Questions 170-173 refer to the following information.

Summary: Newbaum Associates Corporate Board Meeting

Date: June, 15

Recording Secretary: Kim Bunsen

Opening remarks: The meeting opened with general comments about the direction of the business from the chairman. He touched on Asian expansion and domestic distribution and logistical strategies. The floor was then opened for general questions. There were no questions.

Detailed financial discussion: Opening remarks were followed by Mike Haynes detailed analysis of last quarter's performance. The improvements in margin he credited to Hanna Macintyre's cost-cutting measures implemented earlier in the year. He expressed optimism that margins might continue to increase throughout the year. He speculated that if Vic Nadal could do in personnel what Ms. Macintyre accomplished in manufacturing, the company could see record earnings per share.

Newbaum Fund: Reba Stanton also reported on the Newbaum Fund. She was pleased to report that the Fund disbursed over \$400,000 in the past quarter to the Gilbert Children's Cancer Center. She reported that talks regarding sponsorship of the local leukemia walkathon in April were ongoing.

Closing remarks: The meeting was closed with a renewed plea from the chairman for ideas regarding morale boosting activities.

Submitted: June 15, 4:00pm KB

170. Who wrote the document?

- A. The chairman
- B. Kim Bunsen
- C. Vic Nadal
- D. Reba Stanton

171. What department does Hanna Macintyre likely work in?

- A. Marketing
- B. Manufacturing
- C. Personnel
- D. Finance

172. What can be inferred about the Newbaum Fund?

- A. It is a charitable organization.
- B. It is a hospital.
- C. It boosts morale.
- D. It needs more money.

173. Which of the following was NOT discussed during the board meeting?

- A. Asian expansion
- B. Profit margins
- C. Event sponsorship
- D. Logical business strategies

Questions 174-176 refer to the following letter.

Greta Crispin
Pecsflex Exercise Equipment
121 Pacific Blvd
San Diego, CA

Dear Miss Crispin,

I hope you remember me. About a year ago, I purchased a Pecsflex Home Gym from you at your Pacific Boulevard store. At the time I was still on crutches following knee surgery. I told you that I was purchasing the equipment primarily in order to rehabilitate my leg.

At the time, you convinced me to purchase the Pecsflex Home Gym for two reasons: first, its flexibility and compact size, and second, for its durability. Unfortunately, the unit has not been as durable as I had expected.

Recently, the pulley system has begun to break down. Two pulleys at the bottom rear of the unit have begun to crack. The cracks began to appear as I began to exercise with more weight (in accordance with my rehabilitation program). Because the pulleys were located at the bottom of the unit, I was not injured due to the parts failures. However, had one of the pulleys on the top of the unit experienced the same type of failure, I might not have been so lucky.

Because the unit is still under warranty, I expect that you will send a repairman out to fix the unit. However, my greater concern is the safety and durability of the unit. With the warranty about to expire, can I expect other parts to begin failing as well? Am I risking injury in continuing to use this unit? What I would really like to discuss is having the entire unit replaced.

Please contact me at your earliest convenience.

Sam Strythers
(555) 555-8755

174. With what is Mr. Strythers dissatisfied?

- A. The durability of a product
- B. The quality of service
- C. The treatment of an injury
- D. The size of a piece of equipment

175. What can be inferred from the letter?

- A. The man was injured by the Pecsflex Home Gym.
- B. The product has a one-year warranty.
- C. Greta Crispin has broken a law.
- D. The pulleys were damaged due to misuse of the equipment.

176. What does Mr. Strythers request?

- A. A new pulley
- B. A refund
- C. An extension of the warranty
- D. A new Pecsflex Home Gym

Questions 177-180 refer to the following document.

Progress Report
Bangladesh Call Center
May 21

Submitted by: Angela Ortiz

I have just returned from my four-day visit to the Bangladesh Call Center, and I can't say that I'm very optimistic about an August 1st opening.

The local project leader, Anand Dorma, seems capable enough but there seem to be no end to the delays. At the time of my visit, the hardware had not yet been installed. In fact, it had not yet even been delivered. Of course, even if it had, it couldn't have been installed because the wiring was also incomplete. Also, only 13 of the expected 37 employees have been hired and none of them have begun training courses as of yet. The only thing on schedule was the interior work: the desks, chairs, and other office furniture looks OK.

My recommendation is for a greater degree of supervision for the project. Perhaps headquarters should send someone to act as on onsite coordinator. That might light a fire under Mr. Dorma and jumpstart the work. At this pace, however, I think we'll be lucky to get the call center online before October.

A. Ortiz

177. What is the main purpose of the document?

- A. To report on the progress of a project
- B. To suggest a schedule revision
- C. To analyze the efficacy of new equipment
- D. To inform a friend about a recent vacation

178. Who is Anand Dorma?

- A. A representative from headquarters
- B. Angela Ortiz's supervisor
- C. A hardware installer
- D. The head of a project

179. Which of the following has NOT been delayed?

- A. Wiring installation
- B. Hardware delivery
- C. Hiring
- D. Scheduling

180. What does the document imply?

- A. Mr. Dorma should be replaced by someone from headquarters.
- B. Ms. Ortiz wants to remain in Bangladesh.
- C. The project is at least two months behind schedule.
- D. Some furniture will need to be reordered.

Questions 181-185 refer to the following announcement and e-mail.

Calling All Creative Employees...

It's that time of year again when we're looking for additions to our holiday line of cookies and cakes. As in past years, we're looking within to find the freshest new flavors and design ideas for our holiday offerings.

So, do you have a family recipe that you would like to see added to the fine line of Francine's Pastries? Simply access the corporate web site page at www.franpast.com/submission to print a recipe submission form.

Remember! Our top selling "Choc-o-brittle" began as a holiday submission by Henrietta Davis, who is now vice-president of our experimental kitchen division. Who knows? You might be the next innovative newcomer to make it big.

If you have any questions, you can contact the experimental kitchen department at exkitch@franpast.com

From: Nigel Rickenbach
To: exkitch@franpast.com
Subject: Recipe submission for holiday line

I saw the notice posted in the break room and wanted to ask a couple of questions before I made my submission. One idea I have is a way to improve a current product of ours. Would this be the appropriate place to share that idea, or are you looking for entirely new recipes? Also, a new recipe idea I have requires some specialty ingredients. Would that be acceptable? I'd like to know before I spend time completing the submission form. You can reply to my email or call me in the shipping department at ext 785.

181. What is the purpose of the announcement?
- A. To announce a new product
 - B. To solicit recipe ideas
 - C. To encourage participation in a holiday party
 - D. To recruit workers for the experimental kitchen
182. What does the announcement imply?
- A. A good submission might lead to promotion.
 - B. The kitchen staff has run out of ideas.
 - C. Henrietta Davis will retire soon.
 - D. Family recipes tend to be more successful than other kinds.
183. How can submissions be made?
- A. By delivering it to the kitchen
 - B. By emailing it
 - C. By filing out a downloaded form
 - D. By contacting Henrietta Davis
184. Who is Nigel Rickenbach?
- A. A chef
 - B. A customer
 - C. A job seeker
 - D. An employee of Francine's Pastries
185. Which of the following is NOT a concern expressed in the email?
- A. Wasting time
 - B. Making improvements to an existing product
 - C. Finding an appropriate place to bake a sample
 - D. Using ingredients that are not readily available

Questions 186-190 refer to the following advertisement and letter.

Wanted

Administrative Assistant

Head of northeastern district sales for Haptacom requires the services of an experienced administrative assistant. Two years of experience in a similar position is the minimum requirement. An educational background in sales, marketing, or administration is a plus. Applicants who are multilingual (English, Spanish, Japanese) are also preferred. Send a letter indicating your interest, qualifications and salary requirements, and a resume to Northeastern District Sales Hub, Care of Juanita Halperin, Haptacom Telecom Inc., 38 Science Park Plaza, Suite 1717, Toronto, Canada. Electronic responses are discouraged.

October 10

The Sales Office for the Northeastern District
Haptacom Telecom Inc

Dear Sir/Madam,

I am responding to your advertisement for an experienced administrative assistant. I feel that I am a strong candidate for the position as I meet all of the requirements you listed. I have worked as an administrative assistant in the financial services industry for nearly five years, and I have a bachelor's degree in sales and marketing. Further, I grew up in France and studied abroad in Japan for two years. You can see my enclosed résumé for details.

I am on contract with my present employer through the end of this month and I will not be renewing that contract. I would be, therefore, available to begin as early as the first of next month.

Thank you for your consideration. I look forward to hearing from you.

Sincerely,

Lily Matsuzaka

186. Where does Juanita Halperin work?
- A. At an advertising agency
 - B. At a telecom company
 - C. At a marketing firm
 - D. A financial service company.
187. Which of the following is NOT requested of applicants?
- A. Experience
 - B. Language skills
 - C. A resume
 - D. An e-mail response
188. When can Lily Matsuzaka begin a new job?
- A. Immediately
 - B. October 1st
 - C. October 31st
 - D. November 1st
189. Why does Lily Matsuzaka mention studying in Japan?
- A. To prove that she has a degree
 - B. To express her willingness to travel
 - C. To indicate her ability to speak several languages
 - D. To emphasize her cultural heritage
190. What does Lily Matsuzaka neglect to include in her letter?
- A. The amount of money she wishes to earn
 - B. The name of her university
 - C. Which country's passport she holds
 - D. Her email address

Questions 191 to 195 refer to the following news story and email.

Banana Computers Unveils Cheap-u-ter

Reggie Nedfrom, the lead designer for Banana Computers, once again promises to revolutionize the computer industry with his newest offering the Cheap-u-ter Laptop. The concept behind the Cheap-u-ter is simple; produce and sell the least expensive, fully functional computer possible. The production of prototypes has already become a reality. But will they sell?

We were sent a prototype of the Cheap-u-ter here at the offices of Computer Day Magazine and were invited to put the machine through its paces. Here are our early impressions.

The unit is very light. It seems that the shell is made mostly of lightweight plastic. Also, because the unit is powered by a solid-state flash drive, there is no heavy hard disk to weigh the unit down.

The LCD screen is small and of poor quality compared with other low-end monitors. However, it is useable and functionality is the point with the Cheap-u-ter.

The unit is wireless-Internet-capable, but we were unable to get it working. Perhaps in an effort to cut costs, the quality of the wireless antenna was sacrificed. Given the prevalence of wireless Internet connections in the world today, this is an issue that ought to be addressed. Also, had we been able to connect, according to the user's manual, we could only have achieved a 10MB connection. In this broadband world, however, won't such a slow connection be a deal breaker?

All-in-all, the unit does deliver on its promise: it's cheap at only \$99.99. The question remains, "Is it too cheap?"

-Computer Day editorial staff

From: Reggie Nedfrom

To: editor@computerdaymag.com

Subject: Unfair commentary

Of course, you are entitled to your opinion, but your criticism of the Cheap-u-ter is ridiculous. You disparage it for not being something it is NOT INTENDED TO BE. The unit is designed for use in the developing world, not for use by spoiled Americans.

As for your complaints about not being able to achieve a wireless connection, it is not likely a problem with the unit. It's more likely an issue with your network. I assume you use a broadband 802.11g intranet. However, the Cheap-u-ter will only connect to an 802.11b, the standard in Africa and South America. Why don't you think before you write?

Finally, as to your comment about the unit being TOO cheap, ask some poor school child living in a third world slum if it's too cheap. I'm trying to bring technology to the world while you have nothing but smug criticism.

191. What is the main advantage of the Cheap-u-ter?
- A. Its availability in the third world
 - B. Its light weight
 - C. Its functionality
 - D. Its price.
192. What do the writers of the article imply?
- A. The new product may not sell well.
 - B. The computer needs a hard drive.
 - C. There is already a similar product available on the market.
 - D. Banana Computers needs to do more advertising.
193. What do the writers of the article criticize most harshly?
- A. The size of the monitor.
 - B. The Internet connection
 - C. The weight of the hard drive.
 - D. The effort to cut costs
194. What is the tone of the email?
- A. Confrontational
 - B. Conciliatory
 - C. Pleasant
 - D. Laudatory
195. Which of the following is NOT addressed in the email?
- A. The attitude of the editors
 - B. The reason for connection troubles
 - C. The market for the Cheap-u-ter
 - D. The price of providing broadband service.

Questions 196-200 refer to the following letters.

Mr. Robert Farnsworth
6645 Houston Dr.
Missoula, Montana

Mr. Farnsworth,
We have received your request to cancel your cable service effective as of March 31. We here at Big Sky Cable are sorry to lose you as a customer. This letter is our attempt to convince you to change your mind.

Did you know that...

In addition to all of your favorite cable channels, Big Sky also offers broadband Internet service. Bundling your cable service with your Internet service can result in significant savings.

Big Sky Cable is high-definition compliant. Enjoy all of your favorite shows in crisp, clear, HD digital splendor.

We now offer rentals of hard-drive video recorders.

Our 24 hour customer service line is always at your disposal. Whether it's a request for service or simply a question about your equipment, we'll be there to answer the call.

Your termination request is being processed. If you wish to cancel your termination and continue as a Big Sky customer, please contact us at 555-5545, ext 919.

Sincerely,
Fran Jilberg
Big Sky Cable

Far Horizons Cable
Missoula, Montana
555-4454

To: Robert Farnsworth
Reason: Your cable service

Mr. Farnsworth,
This is just a reminder that we will be out to connect your Far Horizon's cable service on the morning of April 1st. According to our work order, you have asked to have the following services installed.

1. Basic cable service (76 channels)
2. Premium Service (BHO & Fuzzy Wuzzy Kids)
3. 1 GB broadband

You also requested help in hooking up our service to your newly purchased High Definition television. Unfortunately, we are not yet HD compliant. Our HD service will begin later this year. We will provide installation service beginning in late September.

196. Who is Fran Jilberg?
- A. A cable installer
 - B. A Big Sky employee
 - C. An associate of Robert Farnsworth
 - D. A cable customer
197. Which service is provided by both companies?
- A. Video rentals
 - B. High definition programming
 - C. Internet service
 - D. 24 hour service
198. What can be inferred from the letters?
- A. Mr. Farnsworth is currently a Far Horizon's customer.
 - B. High definition service is not available to residents of Missoula
 - C. Big Sky Cable is in danger of bankruptcy
 - D. Mr. Farnsworth has decided to switch cable providers.
199. What is the purpose of the letter from Big Sky?
- A. To advertise new services
 - B. To schedule an installation
 - C. To persuade a customer
 - D. To respond to a request for service
200. What will happen in September?
- A. Mr. Farnsworth will purchase a new television.
 - B. Far Horizon's will implement a new service.
 - C. Broadband Internet will become available.
 - D. Far Horizon's will install Mr. Farnsworth's cable service.