

New TOEIC Reading Practice Test Two

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in the test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. The newest technology presents ----- opportunities for the development of new products.
A. excite
B. excitement
C. exciting
D. excited
102. Send an email to the customer service representative for ----- with removal of the program.
A. direction
B. assistance
C. computer
D. technology
103. Due to increases in the cost of fuel, the average ----- of consumer goods rose dramatically.
A. pricey
B. priceless
C. price
D. priced
104. He had the souvenirs shipped to ----- home address.
A. he
B. himself
C. him
D. his
105. The people ----- to the event were expected to respond by the end of the week.
A. invited
B. notified
C. reserved
D. inquired
106. Downloads of the new software were ----- available on the internet before the bug was discovered.
A. fortunately
B. relatively
C. temporarily
D. practically

107. The intermittent problems resulted in ----- power outages.
A. repeated
B. finalized
C. fixed
D. unguarded
108. Our projections include concessions for inflation, which we assume will be higher ----- last year's figures.
A. because
B. than
C. as
D. such
109. Although the plan presented by the clerk was rejected, he presented it -----.
A. reasonable
B. reasonably
C. reasoning
D. reasoned
110. ----- the training session ran late, Hal still made it in time for his 7:00 speech.
A. If
B. When
C. Regardless
D. Though
111. Interest rates are expected to continue ----- unless the central bank makes some adjustments to the money supply.
A. increase
B. increasing
C. to have been increasing
D. will increase
112. Without getting into specifics, the CEO indicated that the company would attempt to finance the acquisitions through a ----- of financing options.
A. loan
B. variety
C. tendency
D. cost
113. We chose the company that seemed most capable of providing ----- superior service.
A. consistently
B. recently
C. potently
D. heavily
114. The supervisor thought that the new measures would result in an immediately ----- reallocation of resources
A. benefit
B. benefited
C. beneficial
D. beneficially
115. Because the employees reacted so negatively to the new computer system, ----- job satisfaction has suffered. .
A. their
B. his
C. its
D. it is

116. We do not charge a service fee so your gratuities are ----- by the staff.
- A. appreciation
 - B. appreciating
 - C. appreciated
 - D. appreciable
117. Everyone was ----- to hear the news that the strike was averted at the last minute.
- A. assisted
 - B. relieved
 - C. complied
 - D. believable
118. The new landscaping around our corporate offices is only the most obvious of the ----- that have been made in the past month.
- A. change
 - B. changes
 - C. changed
 - D. changeability
119. The software suite is intended to ----- our award winning accounting platform.
- A. complement
 - B. complementary
 - C. complementing
 - D. complemented
120. The nutritional supplement included ----- the meal pack was designed to offset the health effects of a high-altitude environment.
- A. in
 - B. at
 - C. of
 - D. over
121. Employee turnover is high, as can be seen from the list of ----- posted on the corporate website.
- A. vacant
 - B. vacancy
 - C. vacantly
 - D. vacancies
122. Although ----- the entrees will satisfy the hearty diner, meat lovers should choose the Barnyard Burger.
- A. either of
 - B. among
 - C. such
 - D. as much as
123. Beckett Industries has always been profitable, but the recent surge in revenues has been ----- surprising for investors.
- A. pleasing
 - B. pleasant
 - C. pleasantly
 - D. pleased
124. ----- behind the yellow line until the work area has been cleared.
- A. remain
 - B. remaining
 - C. remained
 - D. remains

125. The bills were ----- at the end of last month.
A. cost
B. paid
C. last
D. expense
126. There is very ----- opportunity to judge the suitability of the product before purchase.
A. few
B. small
C. little
D. less
127. The items on the menu are subject ----- change at any time.
A. to
B. for
C. of
D. by
128. Before going ahead with the proposal, make sure you first fill out the necessary ----- required for each submission.
A. assembly
B. paperwork
C. approval
D. program
129. My supervisor encourages competition with rival companies, but ----- among workers in the same department.
A. promotion
B. monitoring
C. resignation
D. cooperation
130. Despite her ----- attempts, Janice never quite got the hang of golf.
A. frequency
B. amount
C. degree
D. numerous
131. The benefit of using our software is that it ----- all of your costs automatically, making your record keeping quite simple.
A. itemize
B. itemizes
C. itemization
D. items
132. The chairman of the board wondered why a ----- couldn't be conducted to provide more concrete data.
A. monument
B. treatment
C. display
D. survey
133. Part of the key to our success has been our ability to ----- our commercials on local television stations during prime viewing hours.
A. broadcast
B. publish
C. revisit
D. distribute

134. It will be difficult to continue to grow revenues in this economic climate so we have decided to ----- cost overruns for improvement in an attempt to boost profitability.
- A. decline
 - B. target
 - C. refund
 - D. figure
135. The board has ----- to adopt the resolutions before they meet with the shareholders.
- A. to persuade
 - B. been persuading
 - C. to be persuaded
 - D. persuaded
136. ----- the several options that remain viable, two come at a cost of over five hundred thousand Euros.
- A. Between
 - B. Of
 - C. Regards
 - D. Alone
137. The responsibility for personal safety rests ----- with the participants in the expedition.
- A. peacefully
 - B. solely
 - C. unanimously
 - D. eventfully
138. It hardly matters who's to blame, especially ----- the error should have been caught had standard operating procedures been followed.
- A. when
 - B. due to
 - C. always
 - D. hoping
139. As an economic prognosticator, the head analyst at Finch and Marbury has earned himself a ----- reputation.
- A. solid
 - B. solidify
 - C. solidly
 - D. solidarity
140. The task of ----- the impact of the merger on the bottom line of the company has fallen to Hester Garcia in the accounting department.
- A. calculate
 - B. calculation
 - C. calculating
 - D. calculated

PART 6

Directions: Read the text below. A word or phrase is missing in some of the sentences. For each empty space in the text, select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 141-144 refer to the following note.

Forgive me for not ----- my name to this note, but I wish to remain anonymous. I

141. A. attaching
B. requiring
C. discerning
D. expecting

need to report that one of the temporary secretaries brought in to deal with the tax season rush has been stealing office supplies.

On more than one -----, I have seen one of the temporary secretaries scurrying into

142. A. situation
B. observation
C. intrusion
D. occasion

the supply room with her over-the-shoulder bag and emerging with the bag looking noticeably heavier. I haven't confirmed my suspicions, but it seems likely that she is ----- materials for her own personal use.

143. A. appropriate
B. appropriated
C. appropriating
D. appropriately

I don't want to cause any problems, but I fear that the thefts won't be discovered until after the temps have been released. I fear that one of our regular staff may take the blame ----- the missing items. Please have someone do a discreet inventory of the

144. A. on
B. for
C. because
D. with

4th floor supply closet just to see if anything is missing.

Questions 145-148 refer to the following news report.

Gubernatorial candidate, Alexei Vodkanov, announced his withdrawal from the November election ----- yesterday afternoon. In a press conference, a spokesman

145. A. late
B. later
C. latest
D. lately

for the candidate said that Mr. Vodkanov has decided that the election was taking too large a toll on his family and he has, therefore, decided to end his ----- public

146. A. usual
B. illustrious
C. directional
D. balancing

career.

Mr. Vodkanov entered politics nearly twenty years ago when he successfully

- 147. A. ran
B. was
C. became
D. denied

for mayor of Newberg. His strong views on crime fighting and dedication to rooting graft out of local politics made him loved by the people and feared by corrupt politicians.

There had been widespread ----- that Mr. Vodkanov would withdraw when recent

148. A. speculation
B. articulation
C. matriculation
D. revelation

polls showed him losing ground to congresswoman Jill Fitzsimmons.

Questions 149-152 refer to the following advertisement.

Sell Nutraceuticals!

Be a millionaire!

Get in on the ground floor of the burgeoning nutraceuticals market! It's a multimillion-dollar industry and it's growing larger every year!

What are nutraceuticals? They are natural compounds that have health benefits too ----- to mention. Including age-old remedies such as soybean extract, distilled St.

149. A. number
B. much
C. numerous
D. amount

Johns Wort, and Brewer's Yeast, these all-natural substance have ----- health benefits.

150. A. prove
B. proving
C. proven
D. been proven

How can you make money selling nutraceuticals? Because nutraceuticals are not currently ----- by the Food and Medicine Bureau of the government, you do not

151. A. regulated
B. hungered
C. consisted
D. revealed

need a license to recommend or sell nutraceutical products. You can sell them to your friends, from the comfort of your own home, or on the Internet.

How do I get in on this? ----- Far East Nutraceutical at 1-888-PLACEBO and order

152. A. Call
B. Calling
C. Callers
D. Called

our free DVD and be on your way to becoming a nutraceutical mogul.

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 153-154 refer to the following email.

From: Tenpin Software
To: Bethany Plummer
Subject: Software Purchase and download.

Thank you for buying Vid-Clipper video editing suite from Tenpin Software.

If you have not yet downloaded your software, you can follow this link:
<http://tenpinsoft.com/vidclipper.php>. Login using your user name and password
Your user name: BBPlum
Your Password: yhyh78

Before you install the software, you should remove the trial version of Vid-Clipper from your hard drive if you have previously installed it. Failure to do so may result in a software conflict making the registered version unusable.

After installing the registered version, you will need to enter your order number and your confirmation code the first time you use the software.

order number: 998969879868856
confirmation code: 8764789hh74ynd894

Please keep these numbers. If you ever need to reinstall the software, it will be necessary to enter these numbers again.

For your convenience, you can access our help files and FAQ on our homepage at tenpinsoft.com.

Please do not respond to this email. Inquiries should be directed to support.vid.clip@tenpinsoft.com

153. Why was this email generated?

- A. In response to a complaint
- B. As a result of a software conflict
- C. In preparation for a trial
- D. Because of a software purchase

154. When is the reader directed to enter a password?

- A. Prior to downloading software
- B. When viewing an FAQ
- C. During the installation process
- D. When sending an email

Questions 155-157 refer to the following itinerary.

Travelbug Travel Agency
Itinerary for: ___ Melba Simons ___

Friday, June 12
9:00 am
Departure: Flight # 343 Redmond Airlines

Friday, June 12
11:47 am Arrival: Fargo, ND
Friday Evening Celestine Bed and Breakfast
Dinner reservations at Kelly's Irish Pub

Saturday Morning Breakfast at Celestine and checkout

Saturday
10:00a.m. Van leaves for the Badlands trailhead

Saturday
afternoon Badlands nature hike led by Dr. Kelty Brickwold

Saturday Evening Dinner and accomodations at the Badlands National Park
Stonewall Lodge

Sunday Morning Breakfast at Stonewall Lodge

Sunday
8:30 am
(weather permitting) Flyfishing lessons led by Frank Shmelt on the Hyperion River

Sunday
12:00 pm Barbecue at the Stonewall Lodge

Sunday
2:00 pm Van departs for the Fargo airport

Sunday
6:20 Departure: Flight # 345 Redmond Airlines

Sunday
8:10 Arrival: Sioux City

If you have any questions or wish to change any of your itinerary, please notify Travelbug at least 48 hours prior to departure. Payment for all travel and travel related activities must be made at least 24 hours prior to departure.

155. Who is Melba Simons?

- A. A travel agent
- B. A flight attendant
- C. A vacationer
- D. A fisherman

156. Where is the Stonewall Lodge located?

- A. Fargo
- B. Hyperion
- C. A national park
- D. Sioux City

157. Which of the following may NOT occur?

- A. Dinner at a pub
- B. A nature walk
- C. A barbecue
- D. Fishing lessons

Questions 158-160 refer to the following information.

Green Links Golf Symposium

Bring Your Game to the Next Level

Sure, it's just a hobby, but like anything you do, you want to be the best. The Green Links Golf Symposium is a three-day jump-start for your golf game. Designed for the avid golfer, the symposium features three former Golf Tour Champions, including veteran golfer Grady O'Shanahan.

Friday, May 4

Topic: Woods

Session led by Jeeman Pukman

Jeeman Pukman, consistently one of the longest drivers on the tour will spend the day taking participants through the key points of his trademark backstroke, the proper way to swing through the ball from the hips instead of the arms, and the ways to avoid slices.

Saturday, May 5

Topic: Irons

Session led by Gil Marconi

Irons are the key to reaching the green. Gil Marconi will focus on three aspects of the approach shot using irons, how to achieve the proper height, ways to increase backspin on the ball, and how to hit the ball farther using a shorter stroke.

Sunday, May 6

Topic: Putting

Session led by Grady O'Shanahan

As everyone knows, great putting is the key that allows you into the clubhouse of great golfers, but poor skills will keep you forever an outsider. Grady O'Shanahan, one of the best putters of all time will take you from reading the green to controlling the club head.

Call now for reservations: 1-888-luv-golf. Registration fee \$1999.00.

Location: George Palmer Golf Course

158. What is the main purpose of the symposium?

- A. To encourage young golfers
- B. To increase participation in golf by poor people
- C. To help good golfers get better
- D. To allow participants to meet professional golfers

159. Who will teach participants to control specific parts of their bodies?

- A. Jeeman Pukman
- B. Gil Marconi
- C. Grady O'Shanahan
- D. George Palmer

160. What do the symposium session leaders have in common?

- A. They have participated in the symposium before.
- B. They are all champion golfers.
- C. They all excel at putting.
- D. They all hope to become avid golfers.

Questions 161-162 refer to the following advertisement.

Archibald Events

Let us make your function unforgettable!

With over twenty years in the business of catering, Janey Archibald and her staff have the expertise to make your function a memorable and successful one. Call for ideas and estimates for your:

weddings ✕ receptions ✕ grand openings ✕ wakes ✕
graduations ✕ baby showers
promotions ✕ birthdays ✕ retirements ✕ anniversaries
Theme parties available!

Special orders are our specialty!
Kosher and Vegetarian Meals available

We also do invitations and videography!

Call: 1-800-999-1111
or visit our webpage
www.archibaldcaterer.com

161. What kind of business is Archibald Events?

- A. Event coordinator
- B. Web page designer
- C. Caterer
- D. Videographer

162. What is NOT mentioned as an available service?

- A. Special meals
- B. Invitation printing
- C. Theme parties
- D. Engagement parties

Questions 163-165 refer to the following letter of inquiry.

From: The Greenworld Project
To: Public Relations Director of Petrobelch Petrochemical Incorporated
Subject: Going Green

I'm writing on behalf of the Corporate Speakers program sponsored by the Greenworld Project. We at the Greenworld Project, a non-profit organization aimed at reducing the carbon footprint of America's worst polluters, wish to make you aware of the availability of our Corporate Speakers representatives for speeches and seminars. Our speakers can travel to your facilities and give presentations on the following topics:

Energy Saving and Reduction
Recycling
Natural Plumbing
Alternative Energy Sources
Green Packaging

Ideal for corporate retreats or management development seminars, our speakers can provide your employees accurate, important information about how to run a greener workplace. Our speakers are charismatic and engaging. Each speaker's session features an interactive computer presentation and colorful literature designed to make a lasting impression.

As our speakers are in great demand, we ask that you inquire about availability no later than one month prior to any function.

If you wish to see a sample of the kind of presentations that we can offer, you can see video clips of our speakers at recent events by visiting our website:
www.marxwashere.com

Sincerely,
April Morningblossom-Dewdrop

163. What is the Greenworld Project?
- A. A trade organization
 - B. A petrochemical company
 - C. A theater troupe
 - D. An environmental activist group
164. What is a suggested venue for a Greenworld Project speaker?
- A. A corporate retreat
 - B. A board meeting
 - C. A literature seminar
 - D. A banquet
165. Which of the following would NOT likely be the title of a speech given by a Greenworld Project speaker?
- A. The Advantages of Solar Power
 - B. Increase Quality of Life with Petrochemicals
 - C. Reduce, Reuse, Recycle!
 - D. Water-saving Toilets are the Future

Questions 166-169 refer to the following letter of inquiry.

Harold Blankquist
Consult-u-temps
2231 Chang Chun Rd.
Beijing, China

Mr. Blankquist,

I own a small manufacturing concern that I run with my two sons. My eldest thinks that we should be expanding into China like other large manufacturers. I frankly don't know enough about it to know whether his opinion has any merit. He gave me your article you recently published in *Asia Industries Monthly* and suggested that I read it and contact your firm about your consulting services.

We are just a small company and can't really afford to fly anyone over to Beijing on a fact-finding tour or anything like that, but I wondered if we might not consult by phone. If you'd prefer, my younger son, the computer whiz, says that he could set up an Internet teleconference.

It may be that your firm doesn't do phone consultations, but I'd appreciate the chance to talk with you. We are, of course, willing to pay the same fee as a normal face-to-face session.

I look forward to hearing back from you on this matter. If you have any questions, you can contact me or either of my boys by using the contact information at the bottom of the page.

Yours truly,

Bill Brighton
Brighton & Sons Ltd.
1-909-989-9090
<http://brightonandsonsltdmfnctrng.com>

166. What can be inferred about Bill Brighton?

- A. He favors his company's expansion in China.
- B. He rarely listens to his sons.
- C. He read an article in a trade magazine.
- D. He wants to travel to Asia.

167. What does Brighton & Sons do?

- A. Trade
- B. Manufacturing
- C. Consulting
- D. Publishing

168. What is special about Mr. Brighton's request?

- A. He wants to meet in China.
- B. He wants to consult over the telephone.
- C. He is willing to pay an extra fee.
- D. He will only meet face-to-face.

169. The word "concern" in the first paragraph is closest in meaning to

- A. company
- B. worry
- C. regulation
- D. problem

Questions 170-173 refer to the following document.

Timmons Landscaping
3545 Forest Lane
Podunk MA, 01843

Lawn care specialists since 1997 Homes * Businesses * Parks 555-7878

The following is an estimate for the Grange Rd. Doctor's Park landscaping and lawn care contract.

300 sq feet Bluegrass sod	\$1,500
18 small juniper bushes	\$250
Waterite Sprinkler Sys.	\$8,500
1 yr lawn care service	\$2,200
Total	\$12,450
Early-Bird Discount	-10%
Total	\$11,205

Early Bird Discount in effect only for orders finalized by March 31.
20% payment due at time of order. Balance is due at time of inspection.
Yearly service fee is non-refundable once the service commences.

170. What type of document is this?

- A. A bill
- B. A schedule
- C. A proposal
- D. A request for a refund

171. Who is requesting the information?

- A. A landscaper
- B. A group of doctors
- C. A parking lot attendant
- D. A homeowner

172. What happens after March 31?

- A. The work will be completed.
- B. The balance must be paid.
- C. Yearly service will begin.
- D. The price will increase.

173. The word "once" in the final line is closest in meaning to

- A. after
- B. only
- C. a single time
- D. not very often

Questions 174-176 refer to the following agreement.

Artsy Fartsy Craft Shop
Consignment Contract

Artsy Fartsy provides consignment sales services for local artists in accordance with the following conditions.

Product: Once your product has been accepted for consignment sales, the artist will be responsible for keeping his/her products sufficiently stocked. The artist assumes all responsibility for the craftsmanship of all products sold. Consignment items will not be accepted by Artsy Fartsy for return or refund. Customers will be put in contact with the individual artist.

Fees: There are no special consignment fees. Artsy Fartsy will charge the artist 15% of the purchase price. (Note: If a customer demands a refund of the artist, he/she will be responsible for refunding the full amount.)

Payment: When an artist's piece is sold, he/she will be contacted at the address provided below. For cash sales, the artist will receive payment immediately. For check or credit card sales, the artist will receive payment on the 5th of the following month.

Artsy Fartsy reserves the right to refuse any piece it feels may be offensive to our clientele or the community. Past acceptance of an artist's work on consignment does not imply acceptance of future pieces.

I hereby request that Artsy Fartsy accept the following products for consignment sale:

Please describe your product. Include price for each piece. (Continue on the back of this sheet if necessary)

174. According to the agreement, what service does Artsy Fartsy offer?

- A. Art lessons
- B. Selling art for artists
- C. Selling stock to artists
- D. Refunds for defective products

175. What does the agreement say about payments?

- A. Artists must check for payments each month.
- B. Artists will receive five payments per month.
- C. Artists will receive 15% of the purchase price.
- D. Artists' payments will take longer on credit card purchases..

176. Which of the following is NOT mentioned in the agreement?

- A. Consignment fees
- B. Refund policy
- C. Rights of refusal
- D. Purchase price limitations

Questions 177-180 refer to the following magazine article.

Casual Dining Continues to Expand
but will it last...?

The past ten years have seen an explosion in what has come to be known "casual dining." Restaurants such as "February's," "The Cherry Garden," and "Scooters" have taken advantage of the growth of the baby boom generation with disposable income and busy schedules. From a negligible sliver of the restaurant pie to a 500 million dollar chunk, the past decade has seen nothing short of a revolution in the restaurant industry.

Nay sayers, however, are predicting catastrophe for the sector in the coming months as a once solid economy has been shaken by increasing unemployment and inflation. Belle Merewether, a financial analyst who follows the restaurant industry closely, says that a downturn is inevitable. "Fast-food restaurants are immune from a poor economy thanks to their low-priced menu items, and exclusive establishments have a steady clientele of diners who don't have to worry about shrinking paychecks," Ms. Merewether reasoned. She emphasized that the casual dining sector enjoys neither of these advantages. "The middle-class is always the first to have their consumer confidence shaken, and at the first sign of a slowing economy, folks tend to start implementing cost-cutting measures. The axe usually falls first on dining out."

Already many national chains, such as February's are test marketing lower-priced menu items and other similar promotions in an attempt to keep diners coming in for more. A spokesman for the company said that too much should not be made of the new promotions, insisting that "[February's] always tries to stay ahead of the curve. We're always testing some new product for our menus."

For now, the picture still seems quite rosy. The casual dining sector of the restaurant industry continued to expand through last quarter, with sales up an average of 1.5%. Investors, however, are not convinced that the trend will continue, sending the stock prices of several well-known casual dining chains spiraling downward over the past two weeks.

177. What does the article imply about the casual dining sector?

- A. It will be affected by general economic conditions.
- B. It is larger than the fast-food sector.
- C. It needs to be revolutionized.
- D. It has caused an increase in unemployment.

178. What has been an advantage for casual dining restaurants?

- A. An increasing customer base
- B. Low prices
- C. Shrinking paychecks
- D. Consumer confidence

179. What are some casual dining restaurants beginning to do?

- A. Cut costs
- B. Promote workers
- C. Offer lower-priced food
- D. Expand into new markets

180. What can be inferred from the behavior of investors?

- A. They don't often dine out.
- B. They don't believe recent sales figures.
- C. They want cheaper food.
- D. They concur with Belle Merewether.

Questions 181-185 refer to the following recipe and letter.

Kiddie Dough Recipe

For a safe, inexpensive batch of modeling clay just right for young children, mix the following ingredients to the right consistency (You may not need all of the water). If you want to save your child's sculpture, simply set the piece aside to dry.

2 cups all purpose flour
1 cup table salt
3/4 cup warm water
assorted food coloring

This concoction only costs pennies to make and is safe for those youngsters who tend to stick everything they touch in their mouths.

Parents Life Magazine
34565 Dustin Blvd.
Van Nuys CA

Dear Editor,

I simply had to take exception to the recipe for the so-called "safe" Kiddie Dough that you featured in your May 2006 issue. Although I have valued the advice that I have gotten from your publication over the years, this one is way off base.

First, as for the recipe itself, it works fine. My problem is with your characterization of it as "safe." I understand that it may seem safer than many commercially available modeling clays because it doesn't have any artificial chemicals and the ingredients are all food grade. However, that does not mean that the Kiddie Dough is actually good for children to be eating. The level of salt (sodium chloride, a chemical!) in your Kiddie Dough recipe is terribly high. If a child were to ingest that much sodium, the child should be taken to a doctor immediately. A taste here or there won't harm a child, but swallowing a good-sized piece could still prove dangerous.

Finally, instead of using the artificial food colorings available in supermarkets, I like to color my homemade kiddie dough with natural ingredients like tomato or grape juice. You might consider that for the next time you publish this recipe.

Sincerely,
Erma Beckenbaum

181. According to the recipe, how is Kiddie Dough prepared?

- A. By baking the ingredients
- B. By drying the ingredients
- C. By combining the ingredients
- D. By sticking the ingredients in your mouth

182. The amount of which ingredient in the recipe is inexact?

- A. Flour
- B. Salt
- C. Water
- D. Food coloring

183. Who is Erma Beckenbaum?

- A. A recipe developer
- B. A teacher of small children
- C. A nurse
- D. A magazine reader

184. What is Ms. Beckenbaum's main objection?

- A. The ingredient proportions are incorrect.
- B. The temperature of the water is too high.
- C. The food coloring is artificial.
- D. The recipe contains high levels of sodium.

185. What suggestion does Ms. Beckenbaum make?

- A. The dough should only be used under a doctor's supervision.
- B. Parents should only feed children a small amount of the recipe at any meal.
- C. Only natural salt should be used in the recipe.
- D. The use of artificial coloring should be discouraged.

Questions 186-190 refer to the following brochure and information.

Energy Saving Benefits of Using Harborway Tankless Water Heaters

Traditional water heaters can now become a thing of the past with the introduction of the revolutionary Harborway Tankless Water Heater.

Traditional water heaters have two major disadvantages. First, they waste energy (and money!) by heating up a large amount of water and storing it in a tank. The efficiency of even the most modern tanks is low. Energy (and money!) must be constantly added to keep the water in the tank at the desired temperature as it sits and waits for someone to use it. No one keeps a pot of coffee burning all day and night just for the sake of their morning cup. Why do that for your hot water?

The second disadvantage is evident when you finally do use the water. The amount of hot water available to you is limited, as anyone who gets stuck taking the second shower knows.

Harborway Tankless water heaters solve these two problems by heating the water as it runs through the water pipes in your home. Hot, fast and efficient, Harborway Tankless Water Heaters deliver as much hot water as you need when you need it, and when you don't, you're not wasting money waiting for when you do.

Talk to your plumbing and Heating Specialist today about switching to a Harborway Tankless Water Heater.

JBD Plumbing Supply

Mount Vernon, Lotville, Missaugua

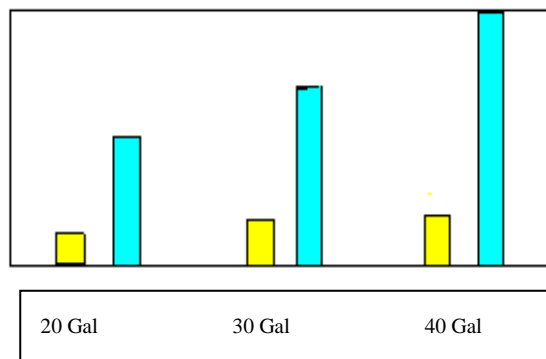
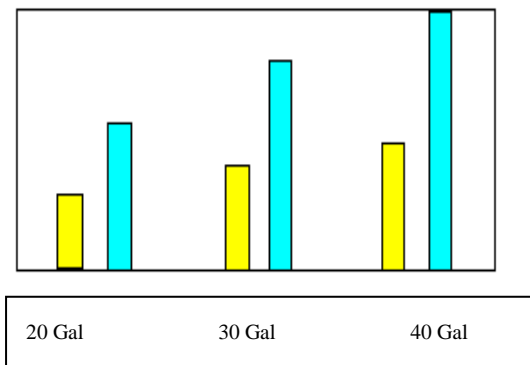
Ms Fenton, Thank you for your interest in the Model 23WW Harborway Tankless. Here are the energy usage comparison charts you requested. Call if you have any more questions.

JBD Plumbing Supply
Mount Vernon, Lotville, Missaugua

Ms Fenton, Thank you for your interest in the Model 23WW Harborway Tankless. Here are the energy usage comparison charts you requested. Call if you have any more questions.

Energy Usage: Electricity

Energy Usage: Natural Gas



■ Harborway
■ Traditional

186. Which of the following is NOT a characteristic of a traditional water heater?
- A. The water can be heated to a desired temperature.
 - B. The water is kept hot continuously.
 - C. It can be used to brew coffee.
 - D. It often runs out of hot water.
187. In what way is a Harborway model different from a traditional model?
- A. It has a smaller tank.
 - B. It comes with its special water pipes.
 - C. It can run on electricity.
 - D. It heats water on demand.
188. What can be inferred from the brochure?
- A. A Harborway Water Heater can save consumers money.
 - B. Harborway Water Heaters come in different sizes.
 - C. Installing a Harborway Water Heater is simple.
 - D. Delivery of new Harborway Water Heaters is fast and efficient.
189. What is Ms. Fenton likely most concerned about?
- A. How to save the most energy
 - B. How much the 23WW model costs
 - C. When she can have her water heater installed
 - D. Switching from gas to electric power
190. What can be inferred from the information sent to Ms. Fenton?
- A. Harborway Water Heaters are more efficient using gas than electricity.
 - B. Traditional water heaters are less expensive than Harborways.
 - C. JBD Plumbing Supply only sells Harborway Water Heaters.
 - D. Ms. Fenton desires a Harborway model with a tank.

Questions 191-195 refer to the following letter and summary.

TO: Gatling Enterprises

From: Lorna Boone (lboone@kopl.mmklo.com)

I am writing in regards to one of your products that I purchased last week at the Gatling Outlet in Tempesberg. I purchased a Hide-a-way Sofa Bed for a sale price of \$499 at the outlet store. The regular price was \$799. Of course, I asked the sales clerk why the price was so low and I was told that it was because the only model they had in stock was damaged. The clerk, a woman whose last name was Sheldon, told me that the damage was minimal, a slight tear in the sofa fabric in the back, and she insisted that the flaw wouldn't be seen if the sofa were placed against a wall. I examined the sofa, saw the damage, but I purchased the unit because the damage I was shown was cosmetic and the price was so reasonable.

When I got the unit home, however, I found the real damage. The "bed" part of the Sofa Bed was badly damaged. The hinged frame that allows the bed to be pulled out from the sofa was horribly bent, making it impossible to extend the bed out of the unit. Needless to say, I called to complain. I was told that I had no right to complain because I knew the sofa was damaged when I purchased it. The store manager refused to refund my money.

When I called my lawyer, she said that consumer protection laws allow me to sue for 25 times the price of the item. I told her that would not be necessary. All that I want is a working Sofa Bed. Therefore, I am notifying you that I expect to see a delivery truck at my home by the end of this week to pick up this damaged piece of furniture and deliver my new one. If you do not comply, I will be forced to ask my lawyer to handle all further correspondence.

Zell Ningfert

The Law Offices of

Trenton and Bueller

Summary of grounds for suit: We feel you can sue successfully on several grounds.

1. Misrepresentation and fraud: You were lied to by the clerk.
2. Failure to comply with a request for a refund: Consumer protection laws frown on behavior such as that exhibited by the store manager
3. Endangerment: You might have been injured by the faulty bed frame.
4. Mental anguish and sleep deprivation: You have been forced to sleep on the floor for an extended period of time due to the Gatling Outlet's negligent and fraudulent behavior.

191. What is the purpose of the letter?
- A. To request a refund.
 - B. To inquire about a new sofa
 - C. To threaten a company with legal action
 - D. To suggest a way to improve sofa sales.
192. Why did Zell Ningfert purchase the item?
- A. She didn't know it was damaged.
 - B. The price was low.
 - C. She was offered free delivery.
 - D. She didn't intend to use the bed.
193. Why has Ms. Ningfert contacted a lawyer?
- A. She was injured by the sofa bed.
 - B. The tear in the fabric was worse than expected.
 - C. She was dissatisfied with the store's response to her demands.
 - D. She fears the manager of the store may sue her.
194. What does the letter imply?
- A. The company has one final chance to rectify the situation before they are sued.
 - B. The woman's lawyer wrote the letter.
 - C. The woman expects to be refunded \$799.
 - D. The woman's lawyer has tried to contact the store manager 25 times.
195. According to the summary, which of the following is NOT grounds for a lawsuit?
- A. The store was not truthful.
 - B. The woman was overcharged.
 - C. The manager acted in an inappropriate manner.
 - D. The sofa put her safety at risk.

Questions 196-200 refer to the following press release and email.

Press Release:

Technocrom Inc

April 1, 2005

Technocrom Incorporated announces the completion of its newest computer peripheral, the Technosnake. A replacement for the traditional computer mouse, the Technosnake unit allows users to manipulate their computers by slithering a wireless snake-like device across their desktops.

"The Technosnake is really a revolutionary new product," said Gary Hartman, director of marketing for the company. "Instead of pushing a piece of plastic that somewhat resembles a rodent while operating their computers, folks can now use a short length of rubber and silicone that looks just like a reptile to accomplish their tasks."

The development of the Technosnake was led by 23-year-old Doug Altman, the innovative whiz kid who was responsible for bringing glow-in-the-dark keyboards into the mainstream. Technocrom also teamed up with fashion expert, Kelvin Crime, for the design of the Technosnake's colorful diamond-back pattern. Consumers who find the Technosnake's colors too bold can look forward to the Technosnake Chameleon model due out next year. As the name implies, the unit is designed to blend into any decor.

To: Technocrom Sales

From: Felicia Sanchez (happysanchez@compucrud.com.zt)

This is Felicia Sanchez at Compucrud. I just saw a posting of a press release on the Internet regarding your newest product, the Technosnake. I'd really like to stock this product in all of our stores. It sounds like the type of item that will really generate floor traffic. If it would be possible, could you send me a few samples of the Technosnake? I'd like to preview it to my sales staff and get their reaction. Also, if we do decide to stock the Technosnake, I'll require quite a large volume of product. That being the case, will you be able to assure me that I will be adequately supplied?

Finally, one last question. Is Technocrom planning to offer any marketing support? Advertising? Any point-of-purchase materials? Brochures? Needless to say, anything along these lines would certainly make selling the Technosnake easier.

Thanks

F.S.

196. What is the press release announcing?
- A. The hiring of a new product developer
 - B. The invention of a new type of computer hardware
 - C. The development of a special kind of plastic
 - D. A new application for the Technosnake
197. Which of the following is NOT a characteristic of the Technosnake?
- A. It operates wirelessly.
 - B. It is made of rubber.
 - C. It is brightly colored.
 - D. It was designed by a child.
198. According to the press release, what will happen next year?
- A. Technocrom will offer glow-in-the-dark keyboards.
 - B. A second type of Technosnake will be available.
 - C. Doug Altman will assume a greater degree of responsibility.
 - D. The Technosnake will be redesigned.
199. Why does Felicia Sanchez write to Technocrom?
- A. To inquire about a delayed delivery.
 - B. To ask about Technocrom's stock price.
 - C. To warn technocrom about a traffic problem.
 - D. To request samples of Technocrom merchandise.
200. What can be inferred from the email?
- A. Felicia Sanchez hopes for marketing assistance.
 - B. Compucrud and Technocrom have done business in the past.
 - C. Felicia Sanchez is a former Technocrom employee.
 - D. The Technosnake may not be loud enough for Compucrud stores.